



INCOTERMS 2020

● SELLER ● BUYER



Incoterm	Category	CUSTOMS CLEARANCE	LOADING AT SELLER	FREIGHT TERMINAL	LOCAL CARRIER	ALONGSIDE SHIP	LOADING	MAIN CARRIER	UNLOADING	ALONGSIDE SHIP	LOCAL CARRIER	FREIGHT TERMINAL	UNLOADING AT BUYER	CUSTOMS CLEARANCE	Freight/Risk
EXW EX WORKS	COST														FREIGHT: Seller's premise RISK: Seller's premise
	RISK														
	INSURANCE														
FCA FREE CARRIER	COST														FREIGHT: Freight handler RISK: Freight handler
	RISK														
	INSURANCE														
CPT CARRIAGE PAID TO	COST														FREIGHT: Destination RISK: First freight handler
	RISK														
	INSURANCE														
CIP CARRIAGE AND INSURANCE PAID TO	COST														FREIGHT: Destination RISK: First freight handler
	RISK														
	INSURANCE														
DPU DELIVERED AT PLACE UNLOADED	COST														FREIGHT: Destination RISK: Destination
	RISK														
	INSURANCE														
DAP DELIVERED AT PLACE	COST														FREIGHT: Place of destination RISK: Arriving means of transport at destination
	RISK														
	INSURANCE														
DDP DELIVERED DUTY PAID	COST														FREIGHT: Destination RISK: Destination
	RISK														
	INSURANCE														
SEA AND INLAND WATERWAYS ONLY															
FAS FREE ALONGSIDE SHIP	COST														FREIGHT: Shipside in port of departure RISK: Shipside in port of departure
	RISK														
	INSURANCE														
FOB FREE ON BOARD	COST														FREIGHT: On board ship RISK: On board ship
	RISK														
	INSURANCE														
CFR COST AND FREIGHT	COST														FREIGHT: Port of destination RISK: On board ship
	RISK														
	INSURANCE														
CIF COST, INSURANCE AND FREIGHT	COST														FREIGHT: Port of destination RISK: On board ship
	RISK														
	INSURANCE														